



# The Legacy Foundation of Southeast Arizona

Promoting Population Health and Community Wellness Throughout Southeast Arizona

## 2015-2016 Annual Report



# Our Mission:

Promoting Population Health and Community Wellness throughout Southeast Arizona

# Our Vision:

Southeast Arizona... The Health and Wellness Model for the Nation

# Our Values:



**Collaboration:** We will partner with others to achieve our mission

**Innovation:** We will foster and contribute to change and new ideas

**Integrity:** We will be open and honest in our interactions with others

**Respect:** We will treat others fairly and honor the dignity and worth of all individuals

**Stewardship:** We will ensure responsible use of all assets entrusted to us





# New Beginnings

A message from the CEO:



Margaret Hepburn,  
CEO

It seems like yesterday that the Legacy Foundation of Southeast Arizona was born from the partnership between Sierra Vista Regional Health Center and RegionalCare Hospital Partners. The agreement, signed in 2013, centered on a 40-year pre-paid lease of the hospital operations. That pre-payment provided the capital necessary to fund the building of the replacement hospital. In this, our inaugural Annual Report, read about the opening of the state-of-the-art Canyon Vista Medical Center and the part the Legacy Foundation played in its development.

Time certainly flies; yet, so much has been accomplished over the last three years.

Featured in this report is the account of the mutually beneficial partnership between Cochise College and the Legacy Foundation; the spectacular new Downtown Center was opened in August this year.

Our Grants are the anchor of the Legacy Foundation and since we began we have granted more than \$2.8 million. In fiscal year 2016 (July 2015 through June 2016) we gifted \$1.7 million. Please read about the many different grants we provided over the last year.

Capacity building, education, and collaboration are key focuses for the Legacy Foundation and with that in mind, as well as our desire to foster and forge relationships with community organizations, the Legacy Foundation Outreach Center was opened in June. In this report you can read about the opening and browse through the photos from the event.

Please don't miss the article about the Arizona 2-1-1 service. When you need support services, calling Arizona 2-1-1 may be the answer.

Finally, I want to acknowledge and thank the Directors of the Legacy Foundation Board for their tremendous dedication and leadership. All volunteers from the communities we serve, our Board members spend many hours providing outstanding Governance for our organization. Many thanks also to our remarkable staff for being such an exceptional team.

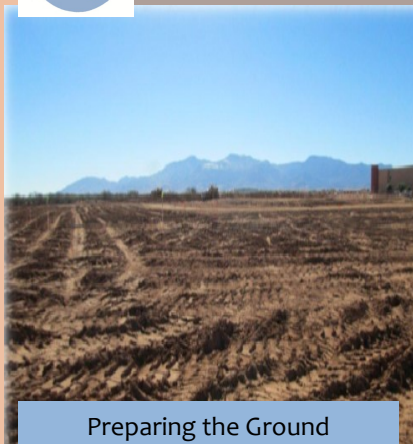
The Legacy Foundation of Southeast Arizona is off to a tremendous start and promises continued effort in Promoting Population Health and Community Wellness throughout Southeast Arizona.

I hope you enjoy reading our first Annual Report.

Margaret Hepburn, CEO



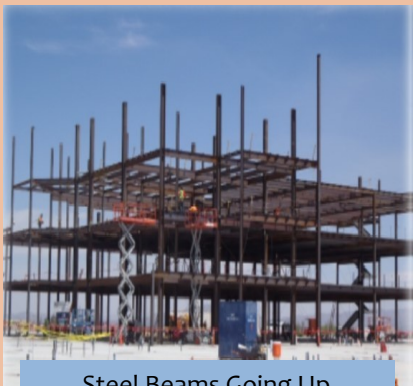
# Celebrating Canyon Vista Medical Center



Preparing the Ground

Under the terms of the lease agreement between the Legacy Foundation and RegionalCare Hospital Partners, the Legacy Foundation Board provided oversight of the design and development of the new hospital. In April 2015, we celebrated the grand opening of Canyon Vista Medical Center (CVMC), which is now operated by RegionalCare Capella Healthcare. Canyon Vista Medical Center celebrated its one-year anniversary this past April 2016.

The Legacy Foundation of Southeast Arizona holds the lease agreement with RegionalCare Capella Healthcare for the operation of Canyon Vista Medical Center with commitment to our mission of promoting population health and community wellness. We're proud to have played a part in the building of Canyon Vista Medical Center for Sierra Vista and the surrounding communities.



Steel Beams Going Up



Walls Going Up



Aerial View of Construction



Cafeteria Courtyard in progress



Canyon Vista Medical Center





# Celebrating Cochise College Downtown Center

With the transfer of all hospital services from Sierra Vista Regional Health Center to the new Canyon Vista Medical Center, the Legacy Foundation faced a new dilemma: how to use the vacated hospital campus. After a needs assessment concluded a veteran's home in that location was not warranted, concerns began to develop about how to safely maintain 98,000 square feet of vacant building plus a campus in the middle of town.

Serendipitously, during a tour of the construction-in-progress at Canyon Vista Medical Center, a conversation was held between Cochise College President J.D. Rottweiler and Legacy Foundation CEO Margaret Hepburn about the College's plan for expansion at its Sierra Vista campus. The College was in need of space and the Legacy Foundation had space without a purpose. Soon, discussions began to shape an exciting new idea. Several months later, in June of 2015, the Legacy Foundation of Southeast Arizona handed over the keys for the former Sierra Vista Regional Health Center and gifted the property to Cochise College for its new Downtown Center.

Cochise College opened its beautifully reconstructed, state-of-the-art Downtown Center in August of 2016. The Downtown Center is the training hub for nursing and allied health services and adds a new culinary arts program to the community. The Center also provides space for community services such as AZ@Work, ViCAP, and Disabled American Veterans. The Legacy Foundation of Southeast Arizona is proud to have played a part in repurposing an old space so that, through education, community members have a chance to repurpose their lives.



Former Sierra Vista Regional Health Center



Handing Over the Keys



Respiratory Therapy Lab



Nursing and Allied Health



Downtown Center Ribbon Cutting



New Campus Under Construction



## The gifts that keep on giving: Strategic Grants

In November 2015 the Strategic Grant Cycle was launched. With a strategic focus of 'Prevention', this grant cycle encouraged organizations to work collaboratively to develop a project toward prevention of illness and health disparities and promotion of population health and community wellness. Ten grants were awarded. The recipients of these grants were:

Partner	Purpose	Amount
The Boys and Girls Club of Bisbee	Outdoor Playground in Bisbee	\$133,777
Chiricahua Community Health Centers Inc.	Mobile Medical Unit in Benson	\$165,000
Community Food Bank of Southern Arizona*	Food Security & Capacity Building	\$500,000
Easter Seals Blake Foundation	Parents as Teachers Home Visits in Sierra Vista	\$50,000
Fry Fire District*	Fall Injury Prevention Program in Sierra Vista	\$15,330
Naco Wellness Initiative	Expanding Medical Clinic and Gardens Naco Sonora Mexico	\$50,000
National Alliance on Mental Illness SEAZ*	Expanding Mental Health Services to NE Cochise County in Willcox	\$20,298
Sierra Vista Be Healthy	Coordinator Position in Sierra Vista	\$33,333
SEAGO*	Transportation Enhancement Project County Wide	\$600,000
Wellness Connections	Program Expansion in Douglas	\$89,083

Strategic Grants covered a wide range of services. Transportation and Food received significant funds based on a recent Needs Assessment that identified both as high priorities in Cochise County. Strategic grants impact many communities across Cochise and eastern Santa Cruz County.

\*These are multi-year grants beginning in 2016





# The gifts that keep on giving: Responsive Grants

The Legacy Foundation of Southeast Arizona partnered with Arizona Community Foundation-Cochise (ACF-C) to provide grants for health and wellness projects. These grant requests were received through the ACF-C Responsive Grant cycle. Nine grants were awarded.

The recipients of these grants were:

Partner	Purpose	Amount
Southeast Arizona Area Health Education Center	Healthy Farms Initiative	\$4,352
Soldier's Best Friend	Therapy-Dog Program for Soldiers	\$5,000
National Alliance on Mental Illness SEAZ	Outreach Coordinator Position	\$5,000
Naco Wellness Initiative	Community Gardens	\$5,000
Douglas ARC	Handicap Accessible Entry Door	\$5,000
Bisbee Coalition for the Homeless	Women and Children Annex Addition	\$5,000
Alzheimer's Association Desert SW Chapter	Outreach and Education	\$5,000
University of Arizona South	Afterschool programs including diabetes education	\$5,000
Easter Seals Blake Foundation	Parent Tot Playground	\$5,000

One grant was awarded by the Legacy Foundation of Southeast Arizona as a Responsive-Innovative Grant:

Partner	Purpose	Amount
Cochise Family Advocacy Center (Lori's Place)	Start-Up	\$70,000

Innovative grants support innovative new ideas and services that promote our mission of population health and community wellness.

Responsive grants impacted a wide range of health and wellness services to include: substance abuse, veterans, mental illness, children and families, homelessness, seniors, gardening and nutrition, disabled persons, and border initiatives.





# Discretionary Gifts: In an Emergency

The Legacy Foundation of Southeast Arizona gave several one-time discretionary gifts to organizations with an urgent or emergent need.

Partner	Purpose	Amount
Sierra Vista Unified School District	First Aid Kits and defibrillator for elementary school	\$1,554.80
Society of St. Vincent de Paul—Benson	Copy Machine	\$1,124.54
Boots for OUR Troops	Operations	\$2,500.00
Douglas ARC	Refrigerator	\$5,764.02
Rural Accent	Wall Support—structural	\$2,250.00
Society of St. Vincent de Paul—Willcox	Capital Needs: shelving, storage, chairs	\$1,531.00
Catholic Community Services (Forgach House)	Replace beds and mattresses	\$9,780.00
Project Cure	Transport medical supplies and equipment	\$12,500.00
American Legion	Roof Repair	\$10,000.00
St. Vincent de Paul—Sierra Vista	Roof repair of thrift store	\$6,300.00

Discretionary gifts help organizations keep their doors open, improve their services, and improve the safety of their structures.





# The gifts that keep on giving: Current Projects

Two projects continued into FY 2015-2016 from the prior year:

**Good Neighbor Alliance** (gifted \$35,000) received a second and final installment of \$17,500 for a new Program Coordinator position. Good Neighbor Alliance successfully hired a coordinator and enhanced their services for homeless persons in Sierra Vista.



Good Neighbor Alliance

**The Salvation Army** (gifted \$300,000) received a final installment of \$100,000 toward the building of a new Community Center. The Community Center expands the kitchen and dining spaces and adds areas for community education and outreach.



Community Center groundbreaking



Structure progressing



Getting close to completion

A new project began this year with **The Community Food Bank of Southern Arizona**. The Community Food Bank of Southern Arizona (gifted \$500,000) received two installments toward increasing food security and building capacity of area food banks, pantries, and gardens. Grant funding supports the new position of a Program Outreach Coordinator located in Cochise and eastern Santa Cruz Counties. Outreach throughout the county is important to identify and decrease food deserts and build capacity of local food banks and pantries.



Douglas Area Food Bank



Willcox Food Pantry



# The gifts that keep on giving: Outreach Center

In response to feedback from local nonprofit agencies, the Legacy Foundation of Southeast Arizona designed and remodeled a community Outreach Center. The Outreach Center was self-funded through a strategic grant (gifted \$505,825).

On June 22, 2016, the Legacy Foundation of Southeast Arizona celebrated the grand opening of the new Outreach Center, located at 302-02 El Camino Real, Sierra Vista. Along with the grand opening, the building was rededicated to Dr. Gordon Olson, a long-time local physician in whose honor the building was named.

Designed with nonprofit, community service, and government organizations in mind, the Outreach Center is a state-of-the-art meeting and training center. The center contains 2 adjoining training rooms seating 49 people total or 30 people and 19 people each when separated by a sound-proof divider. Another meeting room contains a conference table and seating for 8-10 people. Each location contains a flat screen television, Wi-Fi capability, and laptops available for use. The large training rooms also have drop-down full screens and projectors.

The center has a small kitchenette with refrigerator, microwave, ice/water dispenser, and coffee dispenser.



Outreach Center Ribbon Cutting



Large Training Room



Small Conference Room



Reception



Training Room



Board Room





# Community Outreach

In addition to grants, the Legacy Foundation of Southeast Arizona also supports the community with numerous sponsorships and by participating in community events.



Sponsor of Nonprofit Management  
Certification Program



Participant in Chamber of Commerce  
Leadership Institute



Participant in Community Health Fairs



City of Sierra Vista "Selfie" Contest  
Contestant



Collaboration with Arizona Community  
Foundation/ Cochise



Sponsor of Bike to School Day

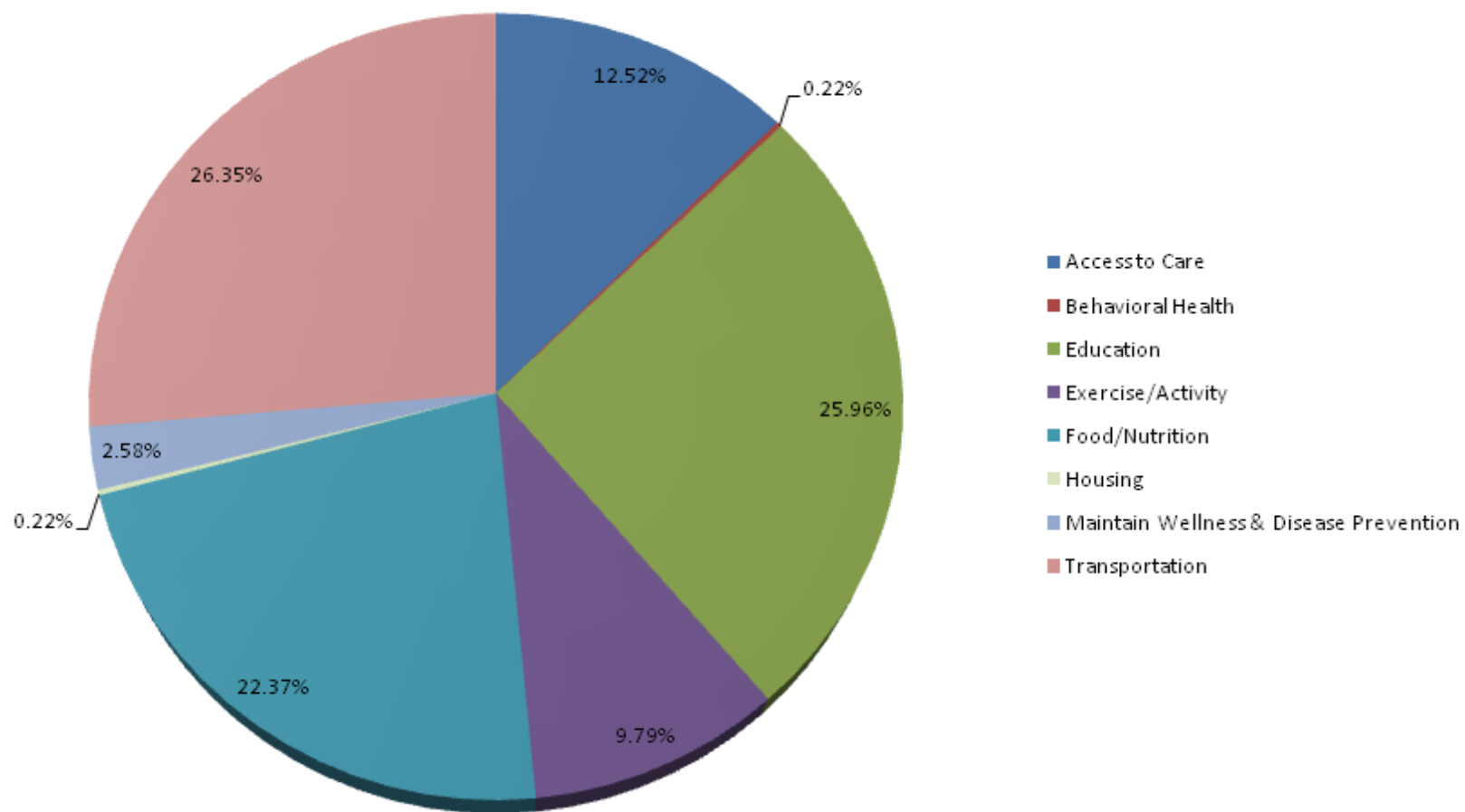


Sponsor of nonprofit fundraising events



# Grants Awarded by Category

## FY2016 Grants Awarded





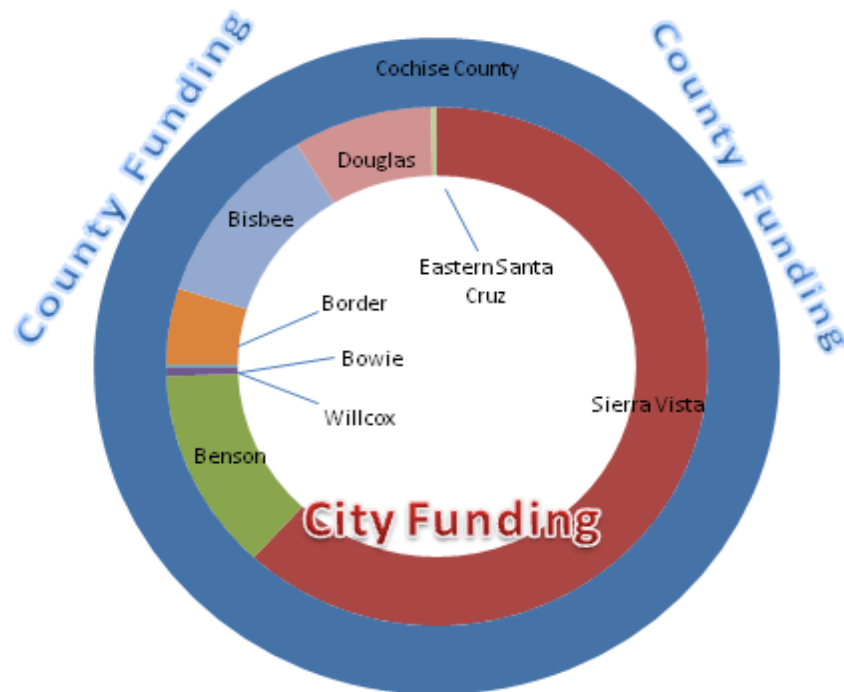


# Financial Statements

## Our Impact by the Numbers:

\$1.8 Million

paid out in fiscal year 2016.



### Audited Fiscal Year 2016 Financial Statements

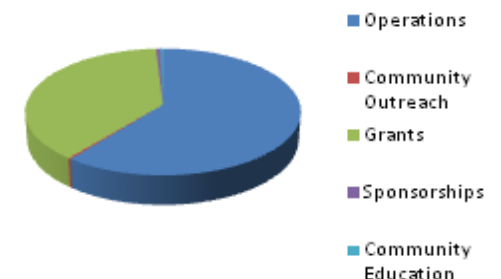
(for the year ended June 30, 2016)

<b>REVENUE</b>	<b>\$1,514,307</b>
Hospital	1,859,541
Investment Activity	(1,047,639)
Other	702,405
<b>EXPENSES</b>	<b>\$4,669,162</b>
Operations	2,824,815
Community Outreach	13,495
Grants	1,788,551
Sponsorships	27,701
Community Education	14,600
<b>CHANGE IN NET ASSETS</b>	<b>(3,154,855)</b>

### Revenue



### Expenses





# Making a Difference

**Echoing Hope Ranch** helps adults with autism and other developmental disabilities live independently in a community that helps them grow, discover, and enjoy life-long learning. With help from a grant from the Legacy Foundation of Southeast Arizona, Echoing Hope Ranch now offers a Community Supported Agricultural (CSA) program. Greenhouses were built, gardens were planted, and produce is beginning to thrive. This program offers low-stress jobs to individuals with disabilities and also to veterans. Community members purchase a share in the crop and each week shareholders receive a basket of fresh produce. Residents of Echoing Hope Ranch take pride in the work they do and the produce they deliver.



Echoing Hope Greenhouse



Delivering Produce

**Nonprofit Management Certification Class** is a four-session training program for nonprofit organizations that covers topics such as fundraising, board development, marketing, communication, strategic planning and more. Held at Cochise College and with support from the Legacy Foundation of Southeast Arizona, participants graduate with a greater understanding of how to work, lead, or volunteer in a non-profit environment. Tom Reardon, a graduate of the program, shares his experience:



Non-Profit Management Certification  
Graduating Class

*"The Cochise County Reentry Coalition (CCRC) is a non-profit organization that is growing in interest and scope. With that growth, our board recognized the need to gain knowledge, skills, and abilities attendant to the management of a non-profit organization destined for high-impact community engagement. In my case, I had been a board member on other non-profit organizations that did not have the benefit of a professional executive director. This course enables board members of small non-profit organizations to gain knowledge of the administrative, fiscal and legal requirements of non-profits and to develop solutions via strategic planning and policy development. The Cochise College course description fit my needs to a tee. I was fully funded for one of the four sub-courses via the local chapter of the National Alliance on Mental Illness (NAMI) who had obtained scholarship funds for this sub-course via the Legacy Foundation. I was able to attend the other three sub-courses as a result of the Legacy Foundation's subsidization of tuition.*

*Upon completion of the four sub-courses, I was now ready to take a true leadership role with CCRC and be able to take a proactive approach to the myriad administrative and fiscal requirements associated with non-profit organizations. I was also prepared to successfully engage obstacles and challenges facing active non-profit organizations based on the excellent examples presented by Instructor Ann Morrison. Mrs. Morrison's candid discussion of her experiences as an executive director of several non-profit organizations put the classroom instruction into real-world relevance."*





# Connecting the Dots

Convening and capacity-building nonprofit organizations across Cochise and Eastern Santa Cruz counties were a priority for the Legacy Foundation of Southeast Arizona this past year.

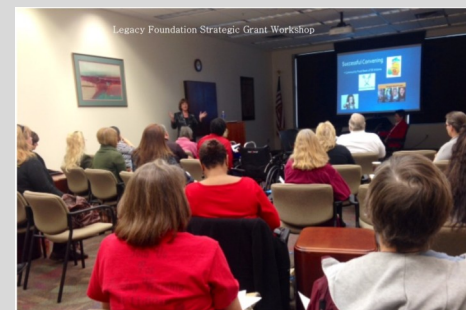
Convening organizations through networking, workshops, and a monthly education series served many purposes: Organizations otherwise unknown to each other became acquainted. New synergies were created. Names and faces became familiar. Partnerships and friendships began to develop. Lines of communication were opened.

Monthly education, offered at no cost to nonprofit organizations, covered a range of topics such as Board Development, Sleep Better-Feel Better and Cyber Security, to name a few.

Encouraging relationships and partnerships, opening lines of communication, connecting organizations to create synergy, and providing education are all ways the Legacy Foundation supports local nonprofit organizations throughout the year beyond the gifts of grants.



Resource Table



Workshop



Education Series



Networking

“How do I find your services?” is a frequent question nonprofit organizations get asked and also ask of each other. To solve this dilemma, the Legacy Foundation of Southeast Arizona encourages nonprofit, government and social service organizations to participate in Arizona 2-1-1. Provided as a statewide resource by Community Information and Referral Services, Arizona 2-1-1 offers an easily accessible free listing of Cochise and Eastern Santa Cruz County community service organizations. During networking, workshops and education sessions, the Legacy Foundation educates nonprofits on this free service, the benefits to their organization and the community, and the importance of being a part of this one-stop-shop for community health and social service information. On February 11, 2016, motivated by the Legacy Foundation, the Cities of Sierra Vista and Benson, along with Cochise County Supervisors, proclaimed 2016 the “Year of Promoting Arizona 2-1-1”.



Arizona 2-1-1 ad on a local school bus



City of Sierra Vista Proclamation



# The Legacy Foundation of Southeast Arizona Board of Directors



Joanna Michelich, PhD  
Chairman



Lanny Kope, EdD  
Vice Chair



Ruth Britton  
Secretary



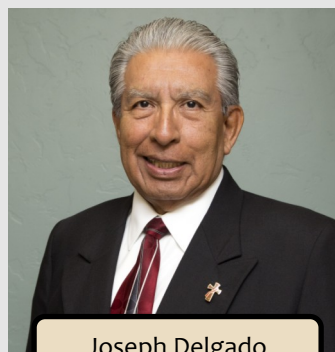
Brian Barkdull



Rev. Mark Conrad



Margaret Hepburn,  
CEO



Joseph Delgado



Frank Gonzalez



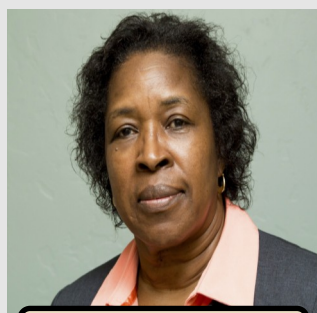
Michael Groves



Maureen Kappler, RN



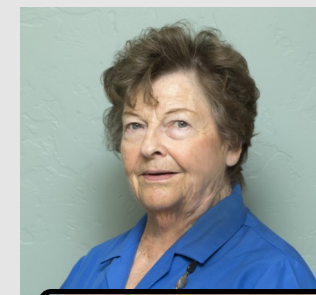
Diane McDaniel, RN



Linda Stanley



Josh Steinberg



Susan Warne, JD





## *The Legacy Foundation of Southeast Arizona*

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